

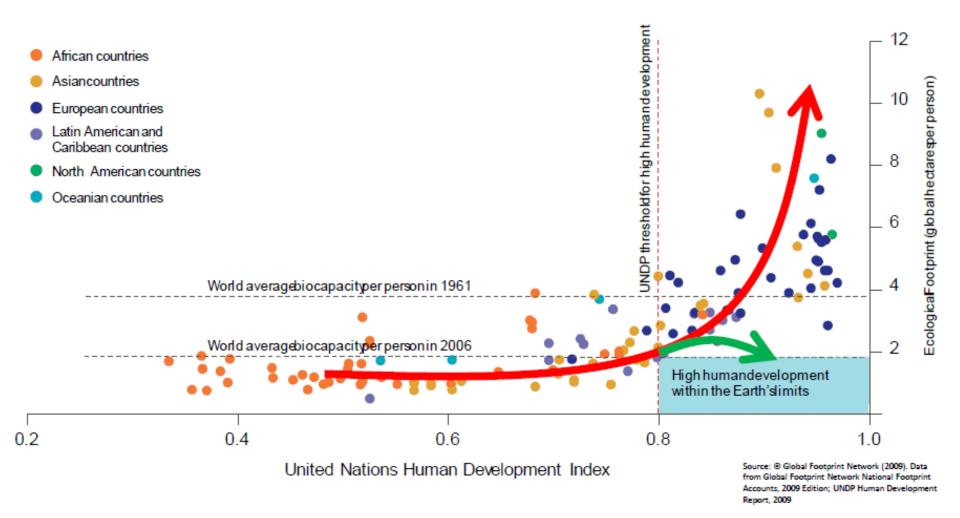
PepsiCo and Sustainable Consumption



November 2012



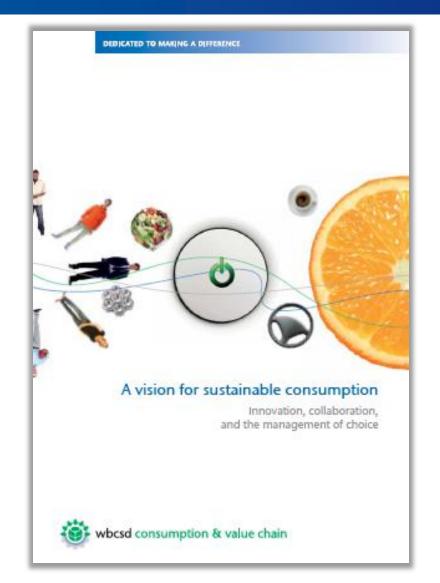
Why Sustainable Consumption Matters







A Shared Vision for Sustainable Consumption



http://www.wbcsd.org/Pages/EDocument/EDocumentDetails.aspx?ID=13718&NoSearchContextKey=true



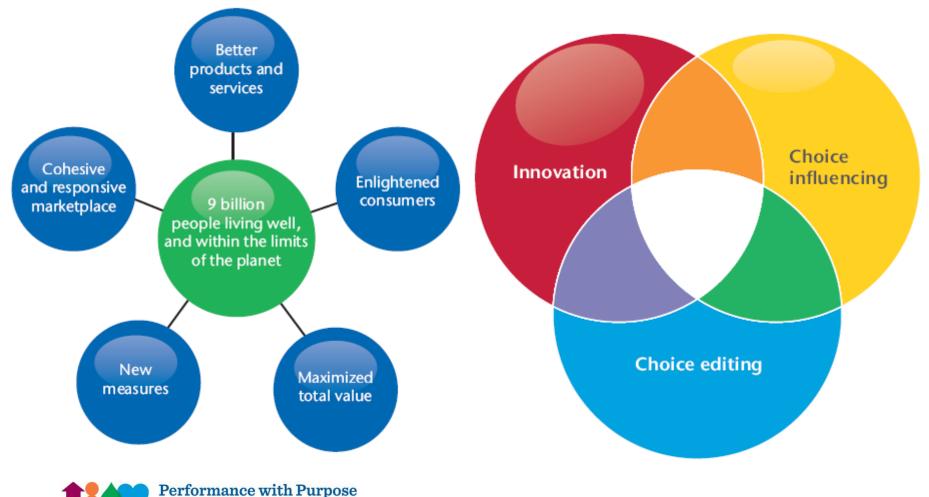
PEPSICO Diverse Range of Working Group Members







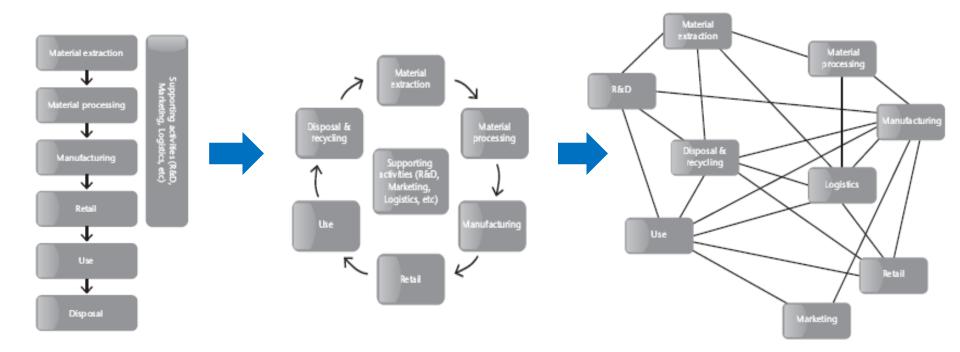
Our shared vision for sustainable consumption



The Promise of PepsiCo

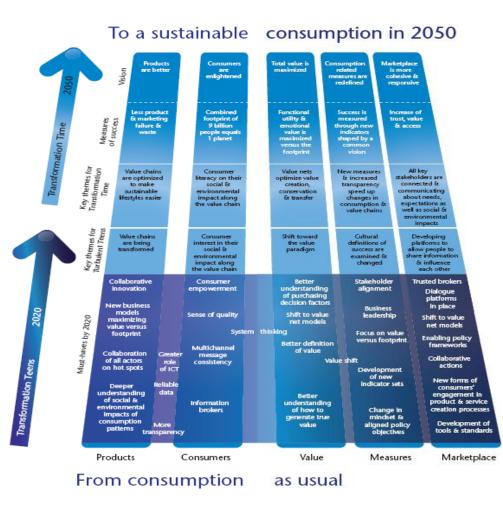


From a Linear Chain to a Value Net





PEPSICO A possible pathway



Key Must Haves

- More collaboration
- Information exchanges throughout the value net
- Deeper understanding of consumer behaviors
- Technology
- Evolving business models
- Reinforcing trust





What Is PepsiCo Doing?

Improve our Value Chain and Operations?

Influence Consumer Behavior?











Pre-edit consumer choices?

Innovate our Products?



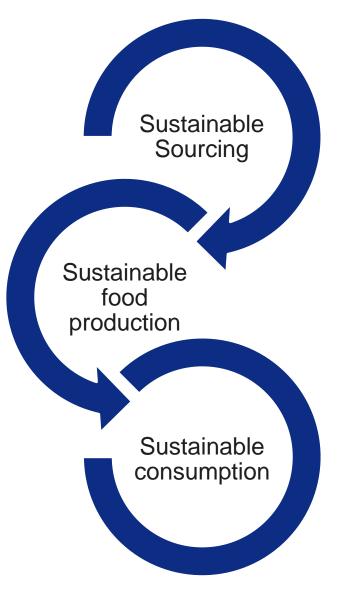








Conclusions



- Sustainable consumption is a complex challenge for business
- It is necessary to increase the pace of change
- We need to develop business models and products which make a more efficient use of resources and enable more sustainable consumption patterns





Thank You!



"9 Billion People Living Well and within the limits of the Planet"





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